

Real Estate

62-credit Associate of Applied Science
Program Code 10-194-1

Last Updated: 10/2023

Disclaimer: The schedule of offerings may be adjusted to meet enrollment needs.

| The table below displays the program's currently planned course offerings by academic term. | | | | | | | | | | | | | | | | D = Daytime Offering E = Evening Offering O = Online Offering | | | | | | | |
|--|---|---|--------|---------|---------------------|-------------|--------|---------|---------------------|-------------|-----------|--------|---------|---------------------|-------------|---|---------|---------------------|-------------|-----------|--------|---------|---------------------|
| To review the suggested program course sequence, click on the Plan of Study tab in the WCTC catalog. | | | | | | | | | | | | | | | | | | | | | | | |
| Course # | Course Name | Fall 2023 | | | Winter Interim 2024 | Spring 2024 | | | Summer Interim 2024 | Summer 2024 | Fall 2024 | | | Winter Interim 2025 | Spring 2025 | | | Summer Interim 2025 | Summer 2025 | Fall 2025 | | | Winter Interim 2026 |
| | | Term 1 | Term 2 | 16 Week | | Term 1 | Term 2 | 16 Week | | | Term 1 | Term 2 | 16 Week | | Term 1 | Term 2 | 16 Week | | | Term 1 | Term 2 | 16 Week | |
| 101-105 | Accounting Fundamentals | D | O | | | O | | | | E | D | O | | | D | | | | O | D | O | | |
| 102-160 | Business Law | D, O | | | | O | D | | | | D, O | | | | O | D | | | | D, O | | | |
| 104-102 | Marketing Principles | D, E | D, E | | | D, O | D | | | | D, E | D, E | | | D, O | D | | | | D, E | D, E | | |
| 104-114 | Social Media Promotion | D, O | | | | | | | | | D, O | | | | | | | | | D, O | | | |
| 106-162 | Introduction to Microsoft Word | D, O | E | | O | D, O | E | | O | O | D, O | E | | O | D, O | E | | O | O | D, O | E | | O |
| 106-163 | Introduction to Microsoft Excel | E, O | D, O | | O | E, O | D | | O | O | E, O | D, O | | O | E, O | D | | O | O | E, O | D, O | | O |
| 106-166 | Business Presentation Software | | O | | O | | O | | O | O | | O | | O | | O | | O | O | | O | | O |
| 115-101 | Mortgage Lending I (Course no longer offered after Fall 2023. Students will take 194-110 Intro to Property Assessment. Course offered in spring term 1, online) | | E | | | | | | | | | | | | | | | | | | | | |
| 194-101 | Real Estate Sales Application | | | | | E | | | | | | | | | E | | | | | | | | |
| 194-160 | Basic Appraisal Principles | | | | | | | | | E | | | | | | | | | E | | | | |
| 194-161 | Basic Appraisal Procedures | | | | | | | | | E | | | | | | | | | E | | | | |
| 194-173 | Building Design & Structure | | | | | E | | | | | | | | | E | | | | | | | | |
| 194-180 | Real Estate Fundamentals | E | | | | O | | | | | E | | | | O | | | | | E | | | |
| 194-182 | Real Estate Law | | E | | | | O | | | | | E | | | | O | | | | | E | | |
| 194-184 | Real Estate Finance | | E | | | | | | | | | E | | | | | | | | | E | | |
| 194-190 | Property Management I | | | | | | E | | | | | | | | | E | | | | | | | |
| 194-194 | Real Estate Investments | | | | | | E | | | | | | | | | E | | | | | | | |
| 801-136 | English Composition 1 | Click to view the General Studies Course Matrix for course offering details | | | | | | | | | | | | | | | | | | | | | |
| 801-198 | Speech | | | | | | | | | | | | | | | | | | | | | | |
| 804-123 | Math w Business Apps | | | | | | | | | | | | | | | | | | | | | | |
| 809-166 | Intro to Ethics: Theory & App | | | | | | | | | | | | | | | | | | | | | | |
| 809-195 | Economics | | | | | | | | | | | | | | | | | | | | | | |
| 809-196 | Intro to Sociology | | | | | | | | | | | | | | | | | | | | | | |
| 809-199 | Psychology of Human Relations | | | | | | | | | | | | | | | | | | | | | | |