



## Articulation Agreement

### Waukesha County Technical College (WCTC) Business, Management, & Finance AAS Accounting

to

### The Board of Regents of the University of Wisconsin System on behalf of University of Wisconsin-Milwaukee (UWM) Lubar College of Business BBA Accounting

Effective Date: 06/01/2025

Next Review Date: 06/01/2025

☒ New Agreement

☐ Revised Agreement

#### Agreement Description and Rationale:

This articulation agreement is designed to maximize the transferable credits from the Waukesha County Technical College AAS Accounting program to the Lubar College of Business BBA Accounting degree. Based on review of course descriptions and syllabi in both programs, this agreement allows students to complete an associate of applied science degree at WCTC and build an understanding of the introductory concepts being taught to enter the Lubar College of Business. The agreement will also allow a student at WCTC to start their General Education Requirements (GER).

#### Admission Requirements/Conditions:

Students must meet all standard UWM admissions requirements to be eligible for participation in this agreement. Information on transfer admissions requirements may be found at [transfer.uwm.edu](http://transfer.uwm.edu).

In addition, the following conditions will apply:

- Once a student is admitted to UWM, every business student must complete the following requirements to advance to their business major:
  - Attain Junior Standing (56 credits)—will be met by AAS degree completion
  - Satisfy Oral and Written Communication Requirement Part A (Complete the English sequence [ENGLISH 100/101 & 102] with a “C” or better in ENGLISH 102 or place out of ENGLISH 102 or transfer in an OWCB course with a “C” or better.)
  - Satisfy Quantitative Literacy Requirement Part A (Complete the math sequence [92/102/75 + 105, 94 + 105, or 98/108] with a grade of “C” or better in MATH 105/108 or place out of MATH 105/108 or transfer in a QLB course with a “C” or better.)
  - Complete the following six business foundation courses with a GPA of 2.25 or higher:
    - Courses included in AAS Accounting curriculum:

WCTC Course	UWM Course
101-111 & 113 Accounting I & II (“B” or better required)	BUS ADM 201 Intro to Financial Accounting (“B” or better required)
809-143 Microeconomics	ECON 103 Principles of Microeconomics
801-198 Speech or 801-196 Oral/Interpersonal Communication	COMMUN 103 Public Speaking or COMMUN 105 Bus & Professional Comm
▪ Courses not required for the AAS Accounting degree. May be met prior or after transfer.	
WCTC Course	UWM Course
101-162 Intro to MS Word & 101-163 Intro to MS Excel**	BUS ADM 230 Intro to Information Tech Mgt
809-287 Principles of Macroeconomics	ECON 104 Principles of Macroeconomics
N/A	MATH 211 Survey of Calculus or

	MATH 208 Quantitative Models for Business
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- \*\*Granted equivalency after completion of a tuition-free bridge course offered by Lubar.
- Obtain a cumulative GPA of 2.5 or above in ALL coursework, including transfer coursework

### Articulation Transfer Agreement Terms:

The terms of this agreement apply to WCTC students who successfully complete the AAS in Accounting, meet the conditions set forth herein for UWM's Lubar College of Business, and enroll in the BBA in Accounting.

The Accounting AAS will transfer to UWM's Accounting BBA in accordance with the following:

- The WCTC AAS in Accounting must be posted on an official transcript in order for this agreement to be applied.
  - Students actively enrolled in the AAS degree and expecting to complete it prior to enrollment may be admitted under the general terms of this agreement, pending receipt of a final, degree-bearing transcript.
  - Without associate degree completion, course-by-course transfer rules will be referenced, and some equivalencies identified in this agreement may no longer apply.
- A minimum of 61 credits earned toward the AAS degree will transfer as stipulated in Appendix A.
- Course equivalencies specified in this articulation agreement are subject to change in the event that either curriculum for the AAS degree or BBA in Accounting program undergoes revision.

All credits applied to associate degree requirements, including credits accepted in transfer or awarded through prior learning assessment, will be recognized by UWM and transfer as if earned at the degree-awarding institution.

Program-to-program transfer courses/credits are accepted only for the UWM program/degree specified in this agreement. A change of major/degree/program may invalidate these courses/credits for transfer unless they are approved within some other transfer agreement for a different major/degree/program at UWM.

Coursework taken in addition to what is required for the associate degree will be evaluated on a course-by-course basis and transferred in accordance with routine UWM transfer policy. A maximum of 72 credits can be transferred from WCTC to UWM. Information on the transferability of specific, non-articulating courses may be found in Transferology ([www.transferology.com](http://www.transferology.com)) or UWM's Transfer Equivalency Database (TED) ([ted.uwm.edu](http://ted.uwm.edu)). For UWM General Education Requirement (GER) transfer equivalencies, refer to Appendix B.

### Graduation Requirements/Policies:

In addition to meeting all General Education and major requirements, students must satisfy the following to receive the BBA in Accounting at UWM:

- 2.25 overall GPA (UWM courses only)
- 2.25 overall GPA (UWM and all transfer coursework combined)
- 2.50 Business and Economics GPA (UWM courses only)
- 2.50 Business and Economics GPA (UWM and transfer course work)
- A minimum of 30 credits must be completed in residence at UWM.
- A minimum of 12 credits must be completed in residence at UWM in the Accounting major.
- A minimum of 120 applicable credits are required for graduation for all majors. At least 50% of the business credit hours required for the business degree must be completed at UWM.
- Students must earn their last 30 credits at UWM. BBA degree and major requirements must be completed within 10 years of initial enrollment at UWM. Should students not complete the degree and major within the 10-year time frame, the students will switch to the most current degree and major requirements. A new 10-year time frame would then begin.

A transfer course/credit articulation table showing how the AAS in Accounting from WCTC transfers to UWM's BBA in Accounting appears in Appendix A. Some coursework may be combined to meet requirements within the

Accounting BBA Type/Major. Also, some courses that ordinarily do not transfer may do so under the terms of this agreement. Without associate degree completion, some coursework/equivalencies outlined in this agreement may not transfer as indicated.

#### **Additional Education for CPA Requirements**

For students interested in becoming a Certified Public Accountant (CPA), UWM offers a Master of Science in Management: Professional Accounting (MS-PA). BBA Accounting graduates are strongly encouraged to continue in this program, which will allow them to satisfy the required 150 credit hours. This program integrates taking the CPA exam into the curriculum. Students typically engage in a professional internship during the spring of their senior year or the “bridge” summer between their senior year and the master’s program. While not required to sit for the CPA exam, many accounting firms assume students follow this path, and students who follow this path pass the exam at a higher rate than those who don’t. The MS-PA can be completed in one year after the BBA.

#### **Institutional Commitment:**

This agreement is based on curricula in place for the 2024-25 academic year. The terms of this agreement may be applied to degrees completed prior to 2025 upon individual review to ensure consistency in the curriculum. This agreement is valid for a period of five years. Both WCTC and UWM agree to provide periodic updates in the instance that requirements for either of the programs change. At the end of the effective period, the terms of the agreement will be reviewed, updated as necessary, and continued if agreed upon by both parties.

In the instance either school wishes to end the agreement, 180-day advanced notice is required. Any students who have applied, been admitted, and/or have matriculated while the agreement was active will be allowed to continue under its original terms.

WCTC and UWM will make the terms of this agreement public and may develop marketing materials for its promotion. Each institution will provide advising as appropriate to interested students regarding this agreement. The two institutions agree to provide information necessary to aid in the successful transfer of these students and their academic credits.

Both institutions reserve the right to review and approve marketing materials created for the promotion of this agreement and will adhere to stated standards for the use of their respective names and logos. Furthermore, each institution assumes responsibility for communicating and marketing this agreement to its student population. Links to this agreement may be provided and should be maintained regularly, with notification to the other institution.

**Approved by:**

The Board of Regents of the University of Wisconsin  
System on behalf of  
University of Wisconsin-Milwaukee

 June 23, 2025

Andrew Daire, Ph.D., Date  
Provost/Vice Chancellor of Academic Affairs

 06/24/2025

Kaushal Chari, Ph.D., Date  
Dean, Lubar School of Business

Waukesha County Technical College

DocuSigned by:  
 6/24/2025

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Brad Piazza, Ph.D., Date  
Provost/Vice President of Learning

Signed by:  
 6/26/2025

84GE1138B8F0468...  
Andrea Wolf, Date  
Dean, School of Business

Official notices regarding this agreement should be sent to:

University of Wisconsin-Milwaukee

Chris Head  
Assistant Registrar, Transfer Services  
P.O. Box 729  
Milwaukee, WI 53201-0729  
head@uwm.edu

414-229-2754

Waukesha County Technical College

Margo Leone  
Executive Director- Strategic Initiatives  
800 Main Street  
Pewaukee, WI 53072  
mleone@wctc.edu  
262-691-5168

A copy of this agreement will be uploaded to: <https://uwm.edu/registrar/students/articulation-agreements/>.

## Appendix A: Program-to-Program Transfer Table

**Waukesha County Technical College (WCTC)**  
**Business, Management, & Finance**  
**AAS Accounting**  
to  
**The Board of Regents of the University of Wisconsin System on behalf of**  
**University of Wisconsin-Milwaukee (UWM)**  
**Lubar College of Business**  
**BBA Accounting**

The following table outlines a potential transfer scenario, showing how the associate degree curriculum applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

<b>Degree Requirement</b>	<b>WCTC Coursework</b>	<b>Cr</b>	<b>UWM Coursework</b>	<b>Cr</b>
<b>Gen Ed Requirements (GER)</b>	<b>See Appendix B for additional WCTC courses that can fulfill GERs</b>			
Oral and Written Comm-Part A	801-223 English Composition II*	3	ENGLISH 102	
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra w/ Apps*	4	MATH 105	
Quantitative Literacy-Part B			Met by MATH 208/211 below	--
Foreign Language			Two years HS (or two semesters college)	--
Art			Various courses (see Appendix B)	3
Humanities (6 credits)			Various courses (see Appendix B)	3
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-196 Intro Sociology	3	SOCIOL 101	
	809-199 Psych of Human Relations	3		
Cultural Diversity			Met by diversity course above	--
<b>Business Foundation Courses</b>				
Principles of Microeconomics	809-143 Microeconomics	3	ECON 103	
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting	101-111 & 113 Accounting I & II (excess credits apply to BUS ADM &/or general electives)	4	BUS ADM 201	
Intro to Infor Technology Mgt	101-162 Intro to MS Word & 101-163 Intro to MS Excel**	2	BUS ADM 230	
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-196 Oral/Interpersonal Comm	3	COMMUN 105	
<b>Business Core Courses</b>				
Managerial Accounting	101-116 Managerial Accounting	3	BUS ADM 202	
Stat Modeling in Bus Analytics			BUS ADM 210	4
Organizations			BUS ADM 330	3
Principles of Marketing			BUS ADM 360	3
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I			BUS ADM 391	3
Intermediate Finance			BUS ADM 450	3

Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Accounting Major Requirements				
Intermediate Financial Acct I			BUS ADM 301	4
Career Planning for Acct			BUS ADM 303	1
Intro to Data Analytics in Acct			BUS ADM 401	4
Intermediate Financial Acct II			BUS ADM 402	3
Cost Management			BUS ADM 404	3
Introduction to Taxation	101-124 Income Tax II	3	BUS ADM 405	
Accounting Info Systems			BUS ADM 408	3
Auditing: Procedures & Apps			BUS ADM 409	3
Business Electives				
	101-107 Business Finance	3	BUS ADM 350	
	AAS degree completion	8		
General Electives				
	Remaining AAS credits	19		
<b>TOTAL CREDITS=120</b>	*Recommended substitution. **Credit contingent on student completing free Lubar Canvas module.	61		71

## Appendix B: University General Education Requirements (GER)

### Waukesha County Technical College (WCTC) Business, Management, & Finance AAS Accounting

to

### The Board of Regents of the University of Wisconsin System on behalf of University of Wisconsin-Milwaukee (UWM) Lubar College of Business BBA Accounting

General Education Requirements (GER) give structure to each student's education while providing the student the greatest possible freedom to design an individual academic program. These requirements include two major categories: **competency** and **distribution**.

**Competency** requirements are designed to assure proficiency in oral and written communication (OWC Parts A & B), quantitative literacy (QL Parts A & B), & foreign languages.

**Distribution** requirements are designed to provide students with a broad body of knowledge in the areas of the arts, humanities, natural sciences, and social sciences as a foundation for specialization.

The table below outlines the University of Wisconsin-Milwaukee's GER requirements. Note that College of Letters and Science majors must complete GER coursework beyond what is listed here. Some programs/majors will require specific coursework for certain competency and distribution requirements. Consult with an advisor early in your academic career to ensure that you choose the best coursework for your intended program of study.

GER Category	Min. Credits	Fulfilled by
<b>Competency Requirements</b>		
OWC-A	0-3	1. C or higher in ENGLISH 102 or equivalent 2. An appropriate score on the English Placement Test
OWC-B	3	An approved advanced course with a significant written or oral communication component.
QL-A	0-3	1. C or higher on approved math coursework at UWM or in transfer 2. Score of 30 or higher on the Mathematics Placement Test
QL-B	3	An approved course as determined by the major. QL Part B courses make significant use of quantitative tools in the context of other course material.
Foreign Language	0-6	1. Successfully passing two consecutive years of high school-level instruction in a single foreign language, 2. Successfully passing two consecutive semesters of college-level instruction in a single foreign language, or 3. Demonstrating foreign language ability equivalent to two semesters of a single foreign language by earning a satisfactory score on an approved placement, proficiency, departmental, or other examination.
<b>Distribution Requirements</b>		
Arts	3	A course in history, philosophy, theory, or practice of the creative and interpretive arts.
Humanities	6	Two courses from an approved list.
Natural Sciences	6	At least two courses; one must include laboratory or field experience illustrating the generation and testing of data and the

		application of concepts and knowledge to the solution of problems.
Social Sciences	6	Two courses from an approved list.
Cultural Diversity	0-3	As part of the distribution requirements, one course must pertain to the study of the life experiences of African Americans, Latino/Hispanic Americans, American Indians, or Asian Americans.

### **WCTC School GER Transfer Courses**

The following list can be consulted to find WCTC courses that meet UWM GER requirements. This list is not meant to be exhaustive. There may be additional WCTC courses that are transferrable as GER equivalents. Please consult with an advisor; both Transferology ([www.transferology.com](http://www.transferology.com)) and the Transfer Equivalency Database (TED) ([ted.uwm.edu](http://ted.uwm.edu)) offer searchable databases that indicate GER status.

#### Competency—OWC-A:

801-223 English Composition 2

#### Competency—OWC-B:

801-197 Technical Reporting

801-243 Business Writing

#### Competency—QL-A:

804-115 & 116 College Technical Math 1 & 2

804-118 Intermediate Algebra w/ Apps

804-133 Math & Logic

804-195 College Algebra w/ Apps

804-196 Trigonometry w/ Apps

804-201 Intermediate Algebra

804-211 Quantitative Reasoning

804-212 College Algebra

#### Competency—QL-B:

804-189 Introductory Statistics

804-198 Calculus 1

#### Competency—Foreign Language:

*College coursework in a foreign language through the second semester.*

#### Distribution—Arts:

N/A

#### Distribution—Humanities:

801-198 Speech

801-204 Intro to Literature

801-247 World Literature

809-166 Intro to Ethics

804-133 Math & Logic

809-223 Intro to World Religion

#### Distribution—Natural Sciences (+ indicates lab credit):

806-114 General Biology+

806-134 General Chemistry+

806-139 Survey of Physics

806-143 College Physics 1+

806-144 College Physics 2+

806-177 General Anatomy & Physiology+

806-178 Life Science Chemistry+

806-179 Advanced Anatomy & Physiology+

806-186 Biochemistry+

806-187 Calculus-Based Physics 1+



806-188 Calculus-Based Physics 2+  
806-189 Basic Anatomy  
806-197 Microbiology+

806-207 Anatomy & Physiology 1+  
806-208 Anatomy & Physiology 2+

Distribution—Social Sciences:

801-196 Oral/Interpersonal Communication  
809-115 Global Cultural Awareness  
809-143 Microeconomics  
809-159 Abnormal Psychology  
809-172 Intro Diversity Studies  
809-174 Social Problems  
809-188 Developmental Psychology  
809-195 Economics

809-196 Intro to Sociology  
809-197 Contemporary American Society  
809-198 Intro to Psychology  
809-199 Psychology of Human Relations  
809-202 Macroeconomics  
809-227 American Government  
809-235 Multicultural America  
809-245 Blood, Sex, Money, & Power

Cultural Diversity:

809-172 Intro Diversity Studies

809-235 Multicultural America

### Appendix C: Sending Institution Curriculum & Transfer Information

**Waukesha County Technical College (WCTC)**  
**Business, Management, & Finance**  
**AAS Accounting**

to

**The Board of Regents of the University of Wisconsin System on behalf of**  
**University of Wisconsin-Milwaukee (UWM)**  
**Lubar College of Business**  
**BBA Accounting**

This articulation agreement is based on the following curriculum offered at WCTC as presented in its 2023-24 academic catalog. Common transfer equivalencies are shown as well, indicating how individual courses will transfer from WCTC to UWM without AAS degree completion.

<b>WCTC Curriculum</b>	<b>Cr</b>	<b>Standard UWM Equivalencies</b>
101-104 Accounting Spreadsheets	2	TRAN-FRE X (General elective)
101-107 Business Finance	3	BUS ADM 350
101-111 Accounting I – Principles	4	BUS ADM X (Business Administration elective)
101-113 Accounting II – Principles	4	BUS ADM 201
101-115 Accounting III – Intermediate	4	BUS ADM X
101-116 Managerial Accounting	3	BUS ADM 202
101-120 Accounting IV – Intermediate	4	BUS ADM X
101-122 Accounting Capstone	3	BUS ADM X
101-123 Income Tax I	4	BUS ADM X
101-124 Income Tax II	3	BUS ADM 405
101-128 Quickbooks	2	BUS ADM X
101-141 Payroll Systems or 101-114 Payroll & Accounting Tech	2	BUS ADM X
101-142 Accounting Information Systems or 101-127 Accounting Information Systems	3	BUS ADM X
106-162 Intro to Microsoft Word	1	BUS ADM 230 (if student also completes Canvas module—see Appendix A)
106-163 Intro to Microsoft Excel	1	
890-108 Employment Success	0	TRAN-NO (Does not transfer)
801-136 English Composition I or 801-223 English Composition II (preferred)	3	ENGLISH 101 ENGLISH 102
801-196 Oral/Interpersonal Comm or 801-198 Speech	3	COMMUN 105 COMMUN 103
804-123 Math w/ Business Apps or 804-107, 115, 116, 118, 195, 198, or 211	0	MATH 90 (no credit toward grad)
809-143 Microeconomics	3	ECON 103
809-196 Intro to Sociology	3	SOCIOL 101
809-199 Psychology of Human Relations	3	PSYCH XS (Psychology elective/Soc Sci GER)
<b>Total Credits</b>	<b>58</b>	