



April 2008

Volume 5 Issue 31

June Perkins, Newsletter Coordinator
Corporate & Community Training
262.695.7828

Leveraging your business through eBay

Learn how to leverage the global marketplace to maximize your revenue. We'll show you the tips, secrets, and strategies used by the pros to expand your business. Turn your overstock inventory into a virtual ATM.

Instruction is provided by eBay Certified Education Specialist Mike Boerschinger and eBay Education Specialists Jeff Grissom and Nichole Stodola. Your instructors have a combined 15 years of experience selling on eBay and are eBay Power Sellers. They were featured in *The eBay Success Chronicles* by Angela C. Adams and are also the owners of The Sell It Now Store, located at 2242A Bluemound Road in Waukesha, WI.

Learn how to:

- Open a seller account
- Research items and create listings
- Select appropriate selling format
- Improve your listings with better descriptions and photography
- Set pricing strategies
- Complete transactions
- Much more!

Date: Saturday, May 3, 2008

Place: WCTC, RTA Education Center
800 Main Street,
Pewaukee, WI

Fee: \$150

To register, call 262.695.6576 or e-mail cctmatrix@wctc.edu.

Questions? Call Mike Boerschinger at 262.691.7846 or e-mail mboerschinger@wctc.edu.

Corporate & Community Training

The Conduit

Critical Core Manufacturing Skills

Are you concerned about:

- The cost and competition pressures and their impact on your bottom line?
- The need for higher individual productivity and efficiency?
- The growing skills gap in today's work force?

Are you finding it difficult to attract and retain workers who have the skills needed to help your company succeed?

Increase your employee productivity, adaptability, and team skills with a powerful, new training program entitled Critical Core Manufacturing Skills. This training program provides the tools for modern manufacturers to build a culture of high performance. For more information about this program, go to www.wctc.edu or e-mail ggraham@wctc.edu.



Learn about each module* in the program:

- High Performance Manufacturing – Overview
- Core Productivity Skills
- Core Problem Solving Skills
- Core Team Skills
- Core Adaptability Skills

* Modules can be offered as single sessions or grouped into a customized training package designed to meet your company's unique needs and schedule.

Date: Wednesday, April 30, 2008

Time: 7:30 a.m.

Place: Waukesha County Technical College
RTA Education Center,
Room C-051
800 Main Street,
Pewaukee, WI 53072

While there is no fee for this breakfast presentation, we would appreciate your phone reservation to 262.695.7828 by April 25, 2008.

Workforce Advancement Welding Training Grants

Introduction to Gas Metal Arc (GMAW) Welding - MIG

- June 2 – 6, 2008

Intermediate Gas Metal Arc (GMAW) Welding - MIG

- June 9 – 13, 2008

Advanced Introduction to Gas Tungsten Arc (GTAW) Welding – TIG

- June 16 – 20, 2008

Cost: \$140 per participant per course.

Time: Classes run from Monday through Friday
8 a.m. – 4:30 p.m.

Call 262.695.7826 for more information.



WCTC 

892 Main Street
Pewaukee, WI 53072



Upcoming Workshops

April 2008

- 4/3 Kaizen Principles & Practice #20012
- 4/10 Organize Your Micro Enterprise #21668
- 4/12 APICS Detailed Scheduling and Planning #20007
- 4/12 RSES - Analyzing & Optimizing 10-30 Ton Split Systems #22330
- 4/15 Manage Your Micro Enterprise #21670
- 4/22 Lean Culture #20013
- 4/23 Market Your Micro Enterprise #21672
- 4/24 Home Inspection – Older Homes: Why They Need Inspections #22152

May 2008

- 5/1 Prepare Your Micro Enterprise #21674
- 5/3 APICS Strategic Management of Resources #20008
- 5/3 Leveraging Your Business Through eBay #22398
- 5/6 Total Productive Maintenance #20014
- 5/7 Leveraging Lean Through Automation & Robotics #22329
- 5/10 USPAP 7 Hours #22328

June 2008

- 6/3 Cellular Flow1 #6022
- 6/5 Proposal Planning & Writing #6104
- 6/6 Computerized Grant Seeking #6105

For more information, call 262.695.6576. Visit our website: www.wctc.edu/cct for full descriptions, cost, etc. You can now register for some of the workshops online at www.wctc.edu. Follow the registration prompts and enter the CRN # when requested.

The Greater Milwaukee Chapter of the Refrigeration Service Engineers Society

presents...

Analyzing and Optimizing 10 – to 30 – Ton Split Systems



A program for HVAC/R Technicians and people in related fields to gain functional understanding of systems that will enable them to cure most system problems and optimize systems for comfort and efficiency.

Program Overview:

This five-hour seminar covers the components used in light duty commercial heating and cooling systems, the measurement of performance, and proper set-up procedures.

Topics:

- **The Air Flow:** System air flow requirements, location of supply registers, and return grilles.
- **The Heat Section:** Gas, hot water and steam heating systems controls and valves.
- **The DX Cooling Sections:** Air cooled condensing units, direct expansion cooling coils, associated system accessories, piping.
- **Temperature Controls:** Basic system design, function of components, measuring performance, proper setup procedures, and economizer controls.

Presenters:

Dave Anderson

HVAC Instructor, MATC/Madison

Daryl Richlen

RSES/Milwaukee Chapter Past President
RSES/Milwaukee Chapter Staff Instructor

Dan Vircks

Past RSES District Deputy Director
RSES/Milwaukee Chapter Past President
RSES/Milwaukee Chapter Staff Instructor
Part-Time MATC/Milwaukee HVAC Instructor

Alex Weisheim

Commercial Division Service Manager, Auer Steel Inc.

Date: Saturday, April 12, 2008

Time: 8:00 a.m. – 1:00 p.m.
7:00 a.m. – check-in

Cost: \$75.00 (Includes binder containing copies of all presented material, charts, tables and checklists.)

Location: Waukesha County Technical College
RTA Education Center
800 Main Street
Pewaukee, WI

Technical questions call RSES/Milwaukee, Fred Gier, 1.262.594.2995

To register online for this event, go to www.wctc.edu. Follow the registration prompts and enter **CRN #22330** when requested.



Lean Manufacturing Workshops

Is it time for your company to consider creating an environment driven by demand that holds only a small amount of inventory and products at a given time?

The Waukesha County Technical College Lean Manufacturing workshops were designed to help you learn how to increase productivity, improve lead time, reduce scrap, enhance safety performance and increase efficiency in floor space utilization. These increases and improvements lead to reduced operating costs

Kaizen Principles Applied to Set-Up Reduction CRN #20012

Kaizen (Continuous Improvement) is an intense, highly focused improvement activity that can be used to launch Set-up Reduction/Quick Changeover, Cellular Flow and other improvement projects. Learn how to successfully plan and run a Kaizen in your company and receive a number of useful tools to take back to your own manufacturing operation. You will also learn about Quick/Changeover techniques that improve machine capacity and reduced batch sizes.

Date: April 3, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$250

Principles Of Lean Manufacturing CRN #10587

Learn how to eliminate the eight forms of waste, use the 5S approach to organization, reduce batch sizes, utilize point-of-use storage, use pull systems, implement cellular/flow, implement quality at the source and involve employees. Includes live simulation activities.

Date: September 11, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$300

Lean Enterprise Culture CRN #20013

In this workshop you will develop skills to support culture change, learn methods to develop leadership and discover employee involvement techniques used to manage and preserve the gains created by lean manufacturing.

Date: April 22, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$250

To register: Go to www.wctc.edu. Follow the registration prompts and enter the CRN # when requested.

For more information: Call 262.695.7837 or visit our web site: www.wctc.edu/cct.

Total Productive Maintenance CRN #20014

Reducing inventory imposes a need to maximize equipment productivity. Learn to analyze Overall Equipment Effectiveness to determine how much equipment time is being used effectively.

Date: May 6, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$250

Cellular Flow CRN #6022

This workshop explores the detailed, five-step process for designing and implementing work cells for either assembly or machining applications. See for yourself that you can reduce manufacturing cycle time up to 90%, improve on-time shipments up to 90%, reduce work in process up to 90%, improve quality up to 50%, and reduce floor space up to 75%. Participate in the live simulation to apply principles learned in class to gain a solid foundation.

Date: June 3, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$250

Value Stream Mapping CRN #10893

You will learn the principles and techniques of the Value Stream Mapping process and draw a map of the current state of a sample company, apply Lean concepts to develop an improved future state, draw the improved future state and identify the next steps needed to achieve the future state. Leave with the ability to map your real work processes.

Date: September 30, 2008
Time: 8:00 a.m. – 4:30 p.m.
Cost: \$250



APICS/CPIM Certification Review Courses

CPIM review courses are intended to guide you through the certification process. This educational experience is a review of the core principles of **Production Management**. The following courses consist of two 8-hour sessions each; sessions run from 8:00 a.m. to 4:30 p.m. Cost per session: \$395.

Detailed Scheduling and Planning

Focuses on material and capacity scheduling. It includes a detailed description of materials requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. **Dates: April 12 and 19, 2008.**

Strategic Management of Resources

Addresses aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change. **Dates: May 3 and 10, 2008.**

For more information or to register, call 262.695.6576 or e-mail cctmatrix@wctc.edu.

Manufacturing Skill Certification

You ask, "What is it and why is it important to my business?" The Manufacturing Skill Standards Council (MSSC) is a nationwide industry-led skill standards, training, assessment and credentialing system for production and production support workers in all sectors of manufacturing. It is MSSC's vision to use certification to build a large national pool of millions of production workers with the foundational skills needed to keep up with today's technological changes.

Learn about this certification program and how it will benefit you – the employer – in decreased recruitment costs; increased ROI; benchmarking; and attracting, motivating, and retaining qualified employees. Learn how it will benefit your employees – with a new set of tools to ensure that both entering and incumbent workers are flexible, easily trainable, highly motivated and possess the basic technical skills. **The MSSC assessments require mastery of core subjects such as:**

- Math
- Science
- Reading
- Writing
- Communications
- Information Technology
- Analysis
- Problem Solving
- Teamwork
- Organizational Planning

Just as "ASE" (Automotive Service Excellence) certification is the standard for quality in the automotive repair sector, an MSSC Production Technician Certificate will set the quality standard in our nation's factories as its use increases.

Learn more...

Date: Thursday, May 8, 2008

Time: 7:30 a.m.

Place: RTA Education Center,
Room C-053
800 Main Street, Pewaukee,
WI 53072

While the breakfast is free, please call 262.695.7828 by May 1st to make your reservation. Waukesha County Technical College is committed to helping you invest in the development of your new, knowledgeable 21st century work force.

Leveraging Lean through Automation and Robotics

There is a common misconception that lean manufacturers have no real need for automation and robotics. Similarly, automation and robotic systems integrators often give little consideration to lean fundamentals such as one-piece flow, product pull, rapid changeovers, etc. This seminar will help all small- and mid-sized manufacturers – whether you're currently using lean or not – gain an understanding of how to successfully apply automation and robotics, complete with the business case to support such an investment.

The symposium will be simulcast at five eastern Wisconsin locations, allowing you to attend the site nearest you. Regardless of which site you choose, you'll hear the speaker presentations live and be able to ask questions to help you leverage lean in your organization.

Date: Wednesday, May 7, 2008

Cost: \$50 registration fee

Time: 8:00 a.m. – noon

Registration and continental breakfast starting at 7:15 a.m.

Topics to be covered:

- **The Case for Automation** presented by Dr. Henrik Christensen, JUKA Chair of robotics and Professor of Computing with Georgia Institute of Technology.
- **Practical Applications for Automation and Robotics** presented by Jody Zepnick, Owner of Zepnick Solutions, Inc.
- **How to Finance Automation and Robotics** presented by Norm Roller, Principal at Suby, Von Haden & Associates, S.C.
- **Local and Regional Manufacturers Roundtable** – Area manufacturers discuss how their companies leverage lean through automation and robotics.

Symposium will be presented live and simulcast at these locations. Register online at the location you wish to attend.

Appleton

Fox Valley Technical College

Appleton Campus, Room F108
1825 n. Bluemound Dr., Appleton

To register:

www.fvtc.edu/leveraginglean

Use class #95776

Questions: 920.735.2525

Cleveland

Lakeshore Technical College

Lakeshore Building, Lake Michigan
Conference Room
1290 North Avenue, Cleveland

To register:

www.gotoltc.edu/seminars

Questions: 888.468.6582, ext. 1167

Fond du Lac

Moraine Park Technical College
Main Campus, Room A112

235 North National Avenue, Fond du Lac

To register:

www.morainepark.edu/leveraginglean

Questions: 920.924.3449

Green Bay

Northeast Wisconsin Technical College

Student Center Building Lecture Hall
2740 West mason Street, Green Bay

To register:

wls.nwtc.edu/mfgsymposium

Questions: 800.422.6982, ext. 6971

Pewaukee

Waukesha County Technical College

Richard T. Anderson Education Center
800 Main Street, Pewaukee

To register:

www.wctc.edu, follow the registration prompts and enter CRN #22398 when requested

Questions: 262.695.6576

Questions? Need to contact us?

Do not reply to this e-mail. (Your message won't be seen.) **Instead, click here.**





OnPoint Solutions Group, Inc.

Proudly presents

AES PcLink Certification Workshop on April 15, 2008

In today's fast-paced business environment, efficient,
expert and expedient solutions to filing your
Electronic Export Information (EEI)
are crucial to maintaining
compliance with expert regulations.

- Learn the tips and tricks to make filing easier.
- Learn how to file your Electronic Export Information (EEI)
- Enjoy the benefits of FREE filing of your EEIs via AES PcLink
- Get trained on AES PcLink, the Windows-based desktop PC component of AES Direct

**OnPoint Solutions
Group, Inc.,
is your
Compliance and
Export Solutions
Provider.**

Instructors and Guest Presenters are Representatives from:

- The U. S. Census Bureau
Foreign Trade Division/
AES Branch

This workshop is a half-day course payable in advance. Two sessions will be offered:

- A.M. Session:
8:00 a.m. – 11:30 a.m.
- P.M. Session:
12:30 p.m. – 4:00 p.m.

Location:

**Waukesha County
Technical College**
Richard T. Anderson
Education Center
800 Main Street
Pewaukee, WI 53072

Register early to reserve your seat.

Don't miss out on this robust AES
PcLink workshop being offered!
To register or obtain further
details, contact:

Kathryn Toomey at OnPoint Solutions Group, Inc.

997 Revo LN NE
Palm Bay, FL 32907.

Telephone/Fax: 321.733.6550.

E-mail: ktoomey100@gmail.com.

- Registration Fee: \$95
 - Walk-in registration (one day or less prior to event date) based on space availability: \$100
- Companies sending three or more employees to this event will receive a discount.