

Corporate & Community Training

The Conduit



Return on Responsibility (ROR) Free Executive Breakfast

Navigating Today's Business Whitewater



*Jerry Fons
CPBA, CPVA, CAIA
President-Executive Power, LLC*

Today's leaders are constantly being called upon to remain relevant in the business environment – to remain competitive and, ultimately, to survive.

- Do you have a great vision and strategy, but just can't seem to get your team to execute it?
- Are you thirsting for change, but your organization rejects ideas that threaten the status quo?
- Do you see a need for leadership at all levels, but there is just not enough of it to go around?

Release the Power of Your Team! As a top executive, it's unlikely that you need to learn more about financial analysis, engineering or marketing. But the one area where you actually never get to know it all is personal development. It is one area in which, no matter how good you are, you can always get better. Join us!

Executive Breakfast

Date: Thursday, March 22, 2007
 Time: 7:30 a.m. – 9:30 a.m.
 Location: WCTC Richard T. Anderson
 Education Center
 Room C-052
 800 Main Street, Pewaukee

For more information or to register, call 262.695.6576 or email cctmatrix@wctc.edu.



You Are Invited

Please join us for a free

ISO 9000 Executive Overview Breakfast

Get ISO 9000 compliant now! Learn how to bring your company into ISO 9000 compliance at this ISO 9000 informative breakfast sponsored by WCTC and presented by TQS Associates, Inc.

Date: Wednesday, March 28, 2007
 Time: 7:30 a.m. – 9:30 a.m.
 Location: WCTC Richard T. Anderson
 Education Center
 800 Main Street, Pewaukee

Highlights

- Speed bumps and issues in auditing
- Minimizing your capital and human resource outlay
- Preparing you to register your company for ISO certification

While there is no cost associated with this breakfast, please register by March 23 so we can plan accordingly. R.S.V.P. to Jill at cctmatrix@wctc.edu or call 262.695.6576.

Questions? Need to contact us?

Do not reply to this email. (Your message won't be seen.)
 Instead, [click here](#).



892 Main Street
 Pewaukee, WI 53072

March 2007

Volume 4 Issue 18
 June Perkins
 Newsletter Coordinator
 Corporate & Community Training
 262.695.7828

"The S.T.E.P. System"

March 10, 2007

- A step-by-step approach to create organizational safety
- Effective supervisory techniques concerning safety
- Training concepts that prepare personnel for safe responses
- Selection of equipment that manages risk
- Procedure development that make it safe for firefighters

Join experienced firefighters and nationally recognized instructors, John Dahms, Richard Mueller, and David Peterson, from the Wisconsin FLAME Group LLC, as they present this one-day seminar.

Date: March 10, 2007
Time: 7:30 a.m. Continental Breakfast
 8:00 a.m. – 4:30 p.m. Workshop
Fee: \$75
Registration: Please call: 262.695.6576 or email cctmatrix@wctc.edu.
Location: WCTC Richard T. Anderson Education Center
 800 Main Street
 Pewaukee





Understanding and Mastering Export Documentation and Payment Terms

This seminar is for you if you...

- Stay awake all night doing INCOTERMS
- See shipping and banking terms dancing before your eyes all day
- Find seamless documentation flow an impossible dream
- Would like to learn how to speed up the payment process
- Do you have specific questions about the process

Who Should Attend:

Export Managers and Sales Coordinators, International Documentation Staff, Customer Service Managers and Staff, Logistics and Warehouse Personnel, Credit and Collections Personnel, Freight Forwarders, All who would like to learn more about the export process.

Presenters:

Frank Loh, CGBP, Global Business Instructor at WCTC and Debbie Polzin, CDCS, Assistant Vice President, Global Trade Service at M&I Marshall & Ilsley Bank

Date: Tuesday, March 27, 2007

Time: 7:30 a.m. – 3:00 p.m.

Location: WCTC
Richard T. Anderson Education Center
800 Main Street
Pewaukee

Deadline: March 22, 2007

For more information:
call 262.691.5551.

Lean Manufacturing Workshops

Lean Culture

March 15, 2007
8:00 a.m. – 4:30 p.m.
\$250
Gateway Tech College

Lean 102

March 15, 2007
8:00 a.m. – 4:30 p.m.
\$300
MATC, Milwaukee

Process Lean 107

April 5, 2007
8:00 a.m. – 4:30 p.m.
\$300
MATC, Milwaukee

5S Visual

April 12, 2007
8:00 a.m. – 4:30 p.m.
\$250
Gateway Tech College

Value Stream Mapping

April 26, 2007
8:00 a.m. – 4:30 p.m.
\$250
MATC, Milwaukee

Total Productive Maintenance

May 3, 2007
8:00 a.m. – 4:30 p.m.
\$250
Gateway Tech College

Lean Culture

May 10, 2007
8:00 a.m. – 4:30 p.m.
\$250
MATC, Milwaukee

Set-Up Reduction Quick Changeover

May 24, 2007
8:00 a.m. – 4:30 p.m.
\$250
Gateway Tech College

Kaizen

June 6, 2007
8:00 a.m. – 4:30 p.m.
\$250
MATC, Milwaukee

Cellular Flow

June 7, 2007
8:00 a.m. – 4:30 p.m.
\$250
Gateway Tech College

All workshops are held at a Wisconsin Technical College site as noted.

Gateway Tech College
2320 Renaissance Blvd
Sturtevant, WI 553177

MATC, Milwaukee
1200 South 71st St
West Allis, WI 53214

Call 262.695.6576 or e-mail cctmatrix@wctc.edu for more information or to register.

Upcoming Workshops

3/7/2007	APICS Fundamentals of Production & Inventory Control
3/10/2007	Firefighter Safety Seminar
3/15/2007	Lean Culture
3/15/2007	Home Inspection
3/15/2007	Lean 102
3/21/2007	APICS Certified Supply Chain Professional
3/22/2007	Executive Power Breakfast
3/22/2007	Turning Potential into Performance
3/22/2007	Winning at Sales
3/22/2007	Executive Overview Breakfast - Navigating Business
3/23/2007	Customer Service - Strategies for Account Retention
3/24/2007	How to Sell Anything on eBay
3/27/2007	Understanding & Mastering Export Documentation and
3/28/2007	ISO 9000 Executive Breakfast
3/31/2007	RSES NATE Testing
4/2/2007	Blueprint Reading
4/5/2007	Process Lean 107
4/12/2007	5S Visual
4/13/2007	Essential Selling Skills
4/14/2007	APICS - Detailed Scheduling and Planning
4/19/2007	Home Inspection
4/26/2007	Value Stream Mapping
4/27/2007	Advanced Selling Skills

For more information on upcoming workshops,

full descriptions, dates, cost and location,
visit www.wctc.edu/cct.

