

## **Release the Power of Your Team - Building New Roads Through Leadership**

Destiny is not a matter of chance as much as it is a matter of choice. Set your course on leadership success by becoming a part of this unique coaching experience. Together with other like-minded professionals, you will learn the keys to making sound decisions, gain insight into tackling business challenges and leverage your knowledge and skills in your position.

### The Process:

This 12-session Group Coaching process provides a structured, open and practical atmosphere that encourages candid discussions and interactive problem solving. You will grow as a leader and identify the critical elements to help you sustain long-term success as the leader of your team. Everything learned can be directly applied to your everyday life, professionally and personally.

### Sessions:

Nine weekly sessions incorporate a dynamic blend of group discussion, facilitation and independent study to encourage learning on many levels, followed by three personal coaching sessions for continued growth. Your coach is Jerry Fons of Executive Power. Class size is limited to 12.

### Topics and Critical issues:

- Leadership and You
- Tapping Your Hidden Potential
- Motivation
- Behavior and Conditioning
- Attitude Development
- Personal and Organizational Goal Setting
- Roadblocks to Success
- Creative Power and Visualization
- Managing Your Time
- Communication
- Delegation
- Decision Making and Problem Solving
- Teamwork & Collaboration

### Results and Outcomes:

- Be more in control of your future
- Increase revenue and profitability in your company
- Have more personal time and freedom
- Gain a clear focus and direction
- Enhance leadership skills
- Develop results-oriented attitudes
- Bring out the best in yourself and your team
- Create a vision for personal direction and decision making

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## Corporate & Community Training

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- Become a master influencer
- Overcome the "Dysfunctional Team" syndrome

Who should attend:

Business owners, sales managers and high-level salespeople

Length: 10 sessions - 2-1/2 hours each session

Format: Group coaching

Class Size: 12 participants

Class Material: All materials and personal assessments to be supplied

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