











WCTC FOUNDATION INC.
Assisting WCTC Students Since 1977

"Thank you for selecting me as a recipient of the William and Etta Steele Scholarship. As a Navy veteran transitioning back into civilian life, I am very grateful for all of the support I have gotten. This scholarship will be extremely beneficial in helping me pay for my last year in the Mechanical Design Technology program."

Scholarship Recipient — School of Applied Technologies





Board of Directors

The WCTC Foundation is a nonprofit organization founded in 1977.

The WCTC Foundation is governed by a volunteer Board who give their time and talent in support of WCTC students. The WCTC Foundation extends its sincere appreciation to each of these leaders for their dedication and support.

In Fiscal Year 2017-18, the following individuals serve on the WCTC Foundation Board of Directors:

Officers

Dan Wolfgram, Chairperson Mary Manning, Past Chairperson Paul Sehmer, Vice Chairperson Richard Brandt, Secretary Stuart Schroeder, Treasurer

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Kaylen Betzig John Robertstad
Eric Delzer Manuel Santos
Howard Halaska Ruth Sells
Brian Henke Mike Shiels
Jan Lennon Dawn Voigt
Sandy McGee Ed Wierzbicki
James Riley

WCTC Foundation Staff

Ellen Phillips, President, WCTC Foundation Bonnie Kobleska, Manager, WCTC Foundation Cary Tessmann, CFO, WCTC Foundation



Dan Wolfgram, Chairperson



Ellen Phillips, President

Mission Statement

The mission of the WCTC Foundation is to secure charitable resources to assist WCTC students in achieving their educational goals. Through creativity, enthusiasm and collaboration, these efforts are in partnership with Waukesha County Technical College to foster lifelong learning and workforce development in our community.

Estate Planning

Waukesha County Technical College was created on the concept of "building the future together." You can continue this "building" together with a legacy gift.

Name Us in Your Will

By giving to the WCTC Foundation, Inc. through your will, you can make a gift that costs you nothing during your lifetime.

Retirement Plan Gifts

You can donate taxable retirement assets to us. The WCTC Foundation is a tax-exempt organization that will not have to pay income tax on distributions, whereas your heirs would have to pay income tax on these assets.

Become a Member of the WCTC Foundation's 1923 Legacy Club

Formally opened in 1923, WCTC provides accessible career and technical education to strengthen our community through life-long learning. When you choose to make a planned gift, you are investing in the future of WCTC. A planned gift allows you to create a vision for your support while meeting both your financial and philanthropic goals.

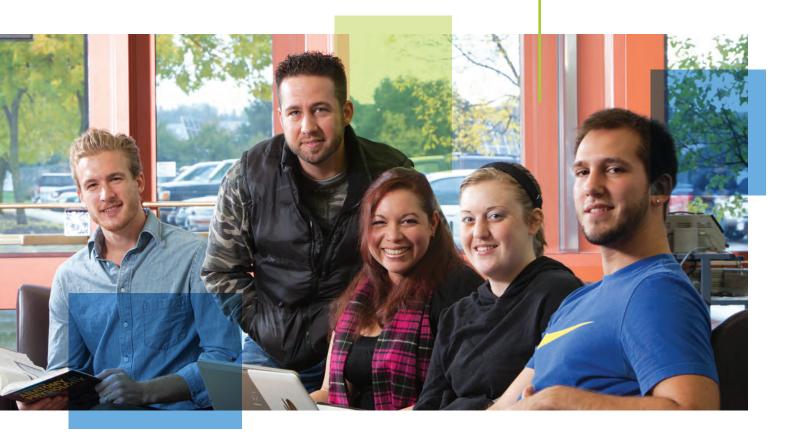
For further information on the 1923 Legacy Club, please contact:

WCTC Foundation, Inc. 800 Main Street, room C-209 Pewaukee, WI 53072 Phone: 262.691.5202

Email: foundation@wctc.edu

"Today, I add the pride of being able to say I received the Academic Advisors A-Team Scholarship. This scholarship will help purchase books and supplies that I need. Once again, thank you for the vote of confidence."

Scholarship Recipient — School of Business



WCTC Foundation Financial Overview

WCTC Foundation Highlights

Over the past 19 fiscal years:

- Donations totaled \$23,393,074
- Total Number of Gifts Received 17,071
- Average Return on Investment (1997-2017), for every \$1.00 in operating, \$4.57 received in charitable gifts

100% of funds donated goes to help our students with their educational expenses, maintain and start new scholarships, and enhance teaching and learning opportunities.

Fiscal Year 2016-2017 Highlights

- 108% increase in scholarships awarded
- 42% increase in scholarship recipients
- 21 new Foundation funds established
- 3.8% participation increase in Staff Giving Appeal
- \$331,961 received in estate gifts
- 123% increase in business/corporate giving to the Community Appeal
- 144% increase in individuals giving to the Community Appeal
- 51% increase in external scholarships

Statement of Activities

For the Years Ended June 30, 2016, 2015 and 2014

Payanua and Support	2016	2015	2014
Revenue and Support Contributions Program Support Investment Income	\$ 1,023,909 \$ 518,524 \$ (18,299)	\$ 3,523,723 \$ 611,192 \$ 61,391	\$ 864,323 \$ 611,213 \$ 385,186
Total Revenue and Support	\$ 1,524,134	\$ 4,196,306	\$ 1,860,722
Expenses Scholarships Grants to WCTC Program Expenses Administrative Fundraising	\$ 3,109,077 \$ 501,135 \$ 267,760 \$ 334,776 \$ -	\$ 344,749 \$ 131,232 \$ 266,573 \$ 320,148 \$ 43,050	\$ 357,431 \$ 776,151 \$ 270,624 \$ 319,060 \$ 54,228
Total Expenses	\$ 4,212,748	\$ 1,105,752	\$ 1,777,494
Net Assets, Beginning of Year Net Assets, End of Year	\$ 8,609,398 \$ 5,920,784	\$ 5,518,844 \$ 8,609,398	\$ 5,435,616 \$ 5,518,844
Change in Net Assets	\$(2,688,614)	\$ 3,090,554	\$ 83,228





Endowments

There are many ways to give a gift to the WCTC Foundation, but if a long-term relationship with technical education is one of your goals, one of the best ways to ensure your gift will keep giving is by establishing an endowment fund. An endowment fund with the WCTC Foundation is an excellent tool for making a perpetual scholarship gift. An investment of \$10,000 establishes an endowment, which benefits WCTC students in a field of study, or other criteria established by the donor:

The WCTC Foundation Board of Directors extends its gratitude for the following new endowments established in fiscal year 2016-17 to benefit students attending WCTC:

Jeffrey J. Gusinda Memorial Endowment Fund

This endowment fund, established in memory of Officer Gusinda, will benefit WCTC students enrolled in the College's Criminal Justice Studies program.

Delores J. Jeuck Memorial Endowment Fund

This endowment fund is designed to benefit students who have a sincere interest in WCTC's Criminal Justice Studies program or the Nursing program.

MAFSI of Wisconsin Endowment Fund

This new endowment fund is designed to benefit students enrolled in WCTC's School of Business, specifically the Culinary and Hospitality programs at WCTC.

Robert & Dorrine Selky Memorial Endowment Fund

This endowment fund was established to promote manufacturing jobs for domestic manufacturers; programs of consideration are the Machine Tool Operation, Tool and Die Making, and Industrial Maintenance Technician programs.

Sherman & Donna Swanson Endowment Fund

Students enrolled in WCTC's Criminal Justice Studies program will benefit from this new endowment.

WACVB Patrick Reinsma Memorial Endowment Fund

This special endowment fund is designed to benefit students enrolled in WCTC's Hospitality Management program.

For more information about establishing an endowment, please contact the WCTC Foundation office at 262.691.5202, or email foundation@wctc.edu.

Jeffrey J. Gusinda Memorial Endowment Scholarship

The Jeffrey J. Gusinda Memorial Endowment Scholarship was established through the Gusinda Charitable Remainder Trust. Officer Gusinda died tragically in 1993 at the age of 31 in an accident at the police shooting range in Milwaukee. This special scholarship benefits students enrolled in WCTC's School of Protective & Human Services, specifically the Criminal Justice Studies program. This scholarship is a beautiful tribute to Officer Gusinda's life and legacy.



Going through your estate plan, or retirement plan, is a way to support WCTC students with a significant gift that you might not be able to make with your income alone. Your gift becomes a legacy of support that encourages students and assists them in attaining their educational goals.

Officer Gusinda's parents, Mark and Carolyn Gusinda, funded a Charitable Remainder Trust and named the WCTC Foundation as a beneficiary. When Mr. and Mrs. Gusinda passed away, the Jeffrey J. Gusinda Memorial Endowment Scholarship was established in their son's memory. The WCTC Foundation is honored to be the steward of this fund and is committed to honoring Officer Gusinda's legacy.

In Remembrance

The WCTC Foundation Remembrance Program provides charitable opportunities for memorials or special occasion remembrances. The following is a list of memorial and recognition gifts received from July, 1 2016 through June 30, 2017. These special donations are designed to support student scholarships and programs at WCTC.

If you would like to receive information regarding the WCTC Foundation Remembrance Program, please call the Foundation office at 262.691.5202 or email foundation@wctc.edu.

Memorials

Floyd M. Adashek Shirley Bartlett Henrietta Battiola Nathan Bauer Barbara E. Bennett Donald Bishop **Ernest Brenner** Ida Kathryn Buss Gene F. & Janet M. Cook Agnes M. Coralline Suzanne Coyle Jennifer Duce Charles & Martha Falada John R. Finley Edward Flaherty Bonnie J. Flock Joyce M. Frankovis Thomas P. Fredricks Enrico M. Gnasso Judith E. Hansen Dorothy Mae Hanson Elizabeth B. Herzog Dr. Peter J. Holzhauer Delores J. Jeuck James J. Karius Brandon J. Kraft Marjorie S. Krzycki John E. Lohmann Edith J. Mangino Lou Ann Metzger Sarah Mindiola Barse William J. Moylan Phyllis O. Olson Nancie M. Pawlik Jason A. Poppe William F. Reddy Arnold S Reif Patrick J. Reinsma Judith G. Rejman Helen M. Rina Janis E. Rodberg Judy Sabel Doris Schmitz Thomas Schulz Jennifer L. Sabena Robert & Dorrine Selky Oliver Sells Phyllis E. Thorstad Linda Todd John Uebele David L. & Nancy Vollmar Dana J. Walding Nicolas A. Wilcox Shawn M. Willett Joan Williams David Wittig Joanne K. Wurst

Theresa Alessi

Honor/Special Recognition

Becca Anderson Austin Baade Mary Baer Dannise Bartlett Courtney Bauer Jennifer Bernicky Ronald L. Bertieri Cara Bowman Viktor Brenner David M. Brown Randall P. Coorough Elvira Craig de Silva Lynda K. Curler Christopher J. Daood Grace A. Davis-Harris Dr. Patricia F. Deklotz Fenghua Deng James Dondlinger Jean A. Donovan **Brian Dorow** Kimberly Ehlert Carla Foley Jennifer Fontanini Jean Furstenberg Nicole Gahagan Anne Gaustad Linda Gordy Maryanne E. Guidos Sheryl Guse Joan Hader Jennifer Hagen Shelby J. Harbeck Amy Hein Luis Hernandez Lynn M. Herrmann Timothy Holloway Cheryl Huebner Courtney Hull Timothy K. Jacobson Deborah A. Jilbert Alan A. Karch Kathleen M. Kazda Terry T. Kemper

Suzanne M. Kopowski Ann Krause-Hanson Tim Kubly & Family Shelly Kuhn David L. Lancaster Bethany Leonard Jeffrey R. Leverenz Robyn E. Ludtke Kimberly MacMiller Theresa A. Majeskie Susan Maresh Christine H. Marshall Jill L. Metzger Linda Miller Gary Nelson Rodney Nobles Barbara E. Nordberg James Nowak Vera Ojdrovic-Beye Deborah Palser Stephanie Parker Ellen Phillips Bradley R. Piazza Mary V. Poehls Kylene Radmer Rinardo L. Reddick Barbara Reimer James P. Rilev Ren B. Rodee Pamela Schroeder Susan Schroeder David Sells Michael Shiels Julie Sommer Sandra A. Stearns Penny S. Steffen Trisha L. Stehr Susan S. Stern Cary Tessmann Jennifer Thomas Casey L. Truse Dawn Voigt Dolores Wallace Deborah T. Wallendal WCTC District Board Debra Weber Mary Wehrheim Joseph Weitzer **Gregory West** Jeanne Williams

Bonnie G. Kobleska



"I am very grateful and honored to be selected as a recipient of the Century Fence Scholarship. Returning to school as an older student can be intimidating, but WCTC has many support services in place to help students succeed."

Scholarship Recipient — School of Health

Generous Givers

On behalf of the WCTC Foundation Board of Directors, thank you to our donors during Fiscal Year 2016-17. It is through your generosity that we are able to provide quality education for the students at Waukesha County Technical College. Your support is truly needed and very much appreciated. Once again, thank you!

\$100,000 - \$499,999

Estate of Delores J. Jeuck Lutz Family Foundation

\$50,000 - \$99,999

Gusinda Charitable Remainder Trust Midwest Composite Technologies, Inc.

\$25,000 - \$49,999

Alto-Shamm, Inc.

Aries Industries

Thomas & Martha Brophy

Fotsch Family Foundation, Inc.

Metal-Era, Inc.

MetalTek International

Sussex IM

\$10,000 - \$24,999

American Friction Welding, Inc.

Briggs & Stratton Corp. Foundation

Bruno Independent Living Aids, Inc.

D&H Industries

Foundation of the Wisconsin Automobile &

Truck Dealers

Greater Milwaukee Foundation

Jeanette Bond

John Ernst

Dan & Bertha Krepp

New Berlin Volunteer Fire Department

Helen & Morris Zolin

KLM Machining, Inc.

Miscellaneous

Reich Tool & Design, Inc.

State Farm Insurance

Sherman & Donna Swanson

Trace-A-Matic Corporation

Waukesha County Community Foundation, Inc.

Armand and Mildred Delzer Scholarship Fund

Arrowhead High School Current Scholarship Fund

EEF General Fund

Jay Balchunas Memorial Scholarship Fund

Julia Nestingen-Palm Art Fest Scholarship

Ronald and Kathryn Bertieri Fund

Steve and Cathy Johnson Scholarship Fund

WEF Emery E. Reuss Scholarship Award

WEF J.E. Worthington Technology

Scholarship Fund

Wisconsin Metal Parts, Inc.

\$5,000 - \$9,999

AT&T Services, Inc.

Bob & Hanna Nevins Family Fund

BrassCraft Manufacturing Company

Zell Scholarship Program

Districts Mutual Insurance

Michael & Kelly Mindiola

Mukwonago Community Commission

Pepsi-Cola General Bottlers, Inc.

Print & Graphics Scholarship Foundation

Suttle-Straus Scholarship

Redco Foodservice Equipment, LLC

Scholarship America

Burger King Scholarship Program

Gordon Flesch Company, Inc.

James Beard Foundation

mikeroweworks Foundation

Scholastic Fund for Students of Hispanic

Decent Corporation

Trek Bicycle Corporation

Bradford & Catherine Willett

Wisconsin Association of Convention &

Visitors Bureau

\$1,000 - \$4,999

American Gear Manufacturer's

Association Foundation

American Association of University Women

American Legion-D.J. Martin Post No. 8

Whipkey Nursing Scholarship

Anonymous

AWS Foundation, Inc.

American Welding Society Foundation Scholarship

Donald & Doreen Barse

Matthew Battaglia

Kaylen & William Betzig

CL&D Graphics

Cargill Cocoa & Chocolate

Century Fence Company

Church Metal Spinning

Community League of Menomonee Falls

Country Springs Hotel

Christopher & Jennifer Daood

Dedicated Computing

Delta Dental of Wisconsin

Brian & Jennifer Dorow

Elkhorn Area High School Scholarship Foundation

First Bank Financial Centre

FM Global Foundation

Gordon Henke Family Foundation, Inc.

GRAEF

Brian & Dianne Henke

Herb Society of America - Wisconsin Unit

Lynn & Phillip Herrmann

HOPE Network, Inc.

International Association for GM Auto Service

Ex Program

GMASEP/AC Delco Schoalrship

Jefferson Community Foundation

Jordan Vogel Memorial Scholarship

Tiffanie & Scott Kloida

Marty's Forest Home Auto Body

Steve & Ann Merkow

Paul & Darlene Meyer

Milwaukee Society of Plastics Engineers Education Foundation

Milwaukee/NARI Foundation. Inc.

Virginia J. Moylan

Mukwonago Area School District

Mukwonago Fire Department Scholarship

Wisconsin Masonic Foundation

Mukwonago Kiwanis Foundation, Inc.

National Restaurant Association

New Berlin West High School Class of '83 Education Foundation

NCL Graphic Specialties, Inc.

Mary Nevins-Buchholtz & Stuart Buchholtz

Nexstar Legacy Foundation

Robert & Ida Nicoll Education Trust Award

Oconomowoc Area School District

Jim D. Schneider Scholarship

Frank & Elaine Pagliaro

Ellen S. Phillips

Phoenix Challenge Foundation, Inc.

Precision Gears, Inc.

Precision Metalforming Association

James & Ann Riley

Patricia Rolfer

Rotary Club of Mukwonago

Runzheimer International, Ltd.

Mark A. Rzeznik

Scholastic Shooting Sports Foundation

Stuart & Pamela Schroeder

Paul & Karyn Sehmer

Scott & Jane Shevey

SMART Scholarship Funding Corporation

Stanek Tool, LLC

Temperature Systems, Inc.

Cary Tessmann Angela A. Todd

University of the Aftermarket Foundation

Vilter Foundation, Inc.

Cory Wanek

Waukesha County Police Chief's Association

Waukesha Kiwanis Foundation, Inc.

Waukesha Olde Car Club

Waukesha Ozaukee & Washington Counties

Workforce Development

WCTC Interior Design Club Weldall Mfg., Inc.

WHA Foundation Inc.

Edward J. Wierzbicki Wisconsin Automotive Parts Association Wisconsin Restaurant Association Education Foundation, Inc.

Ronald & Judith Wishman

JoAnn Zindorf

John & Dorothy Zwiebel Scholarship Fund

\$500 - \$999

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Andrew's Technology

Auer Steel & Heating Supply Co.

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Bradley Beran

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Vincent Busalacchi

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Bradley Piazza

Gary J. Plato

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Nancy M. Radke

John & Cathy Robertstad

School Districts of West Allis – West Milwaukee, et al

Hale Scholarship

Sentry Equipment Corp.

Society of Plastic Engineers, Inc.

Sommer's Automotive

Jamie & Andrea Stahulak

Sunset Playhouse

Alan Furlan Scholarship

Sussex Area Chamber of Commerce

The Business Journal

TLX Technologies

Tool, Die & Machining Association of Wisconsin

Vilter Manufacturing, LLC

Deborah T. Wallendal

Walt Disney World Co.

We Energies Foundation

West Allis Auto Club

Art Kastner Memorial Scholarship Fund

Gregory West

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Wisconsin USBC Youth Association

Woolsey & Associates

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Robert & Lori Wucherer

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Timothy Alft

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Anton's Salon & Spa

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Beres, Inc.

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Continued on next page

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Dennis & Jill McFadden

Sandra & John McGee

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Anne & Brian Moore

Scott & Julie Moore

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WCTC Veteran's Center

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Kathryn DeRemer

Jeanne Deval

Domino's Dragonfly Embroidery

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Suzanne M. Koprowski

Steve Kowalchuk

Krickeberg Group, LLC

Julia Krickeberg

Tim & Jennifer Kubly & Family

Kwik Trip #425

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Elberta A. LeVine

Sister Patricia Jane Litter, RSM

Jaclyn M. Lochmann

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Sarah Malewicki

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Marquette University "Spirit Shop"

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Marty's Pizza

Patricia Mathie Christine E. Mauer

John & Lynda McFadden

Shemus McFadden

Thomas W. McFadden

Julie Mcintosh-Mrosz

Edward & Mary McLoone

Donald L. McNeil Kate McRae & Family

Meli Bar

Michael S. Melnick

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Mid City Sports

Milwaukee Public Museum

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Lisa Nowak

Erica O'Hern

Steven & Kathleen Olson

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Pewaukee Family Chiropractic

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Lvnn Richardson

James & Carol Riemer

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Nathan Rogers Jennifer Romero

Rox's Bar & Grille/Spring City

Roy's Bar & Grill

Ruby Trap

Shalon Ryan

Salon Brillare

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Pat Shipley

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Christy Smith

Jose Soto

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Denise L. Spleas

Sprecher's Restaurant & Pub

Barry & Susan Sprifke

Stapleton Realty Ltd

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Michael J. Sugden, Jr. Swimtastic Swim School

- . - . .

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Toothpicks Catering Services

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Trader Joe's – Brookfield

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